

Press release

## IBC SOLAR expands international service range

*“Take-Care packages” support Premium Partners worldwide with the marketing of storage solutions*

**Bad Staffelstein / Germany, July 13th, 2017 – IBC SOLAR AG, a global leader in photovoltaic (PV) systems and energy storage, supports its international Premium Partners with new service packages for lithium-ion storage systems. Installers in more than 30 countries are tapping into new business segments with the “Take-Care packages”.**

“We are an experienced partner with more than 7,000 installed storage systems of all sizes worldwide. Our international customers often express the wish to be supported when initially installing a lithium-ion storage system,” explains Albert Engelbrecht, Director Solutions International at IBC SOLAR. The company is now accommodating this request with the new service packages. “The “Take-Care packages” help our partners with the planning, installation and maintenance of storage solutions and offer them important added value. The packages make it possible for our partners to implement the systems quickly and reliably and also ensure satisfied customers,” adds Engelbrecht.

The customer decides which “Take-Care package” is the right one. Three versions are available “Essential”, “Empowering” and “Ensuring”. The “Essential” basic package is also the basis for the two other packages. It includes an extensive pre-consultation session with technical pre-selection and sizing of the storage system. Fundamental questions about the application and expectations of the system will be resolved. It is important here to determine whether only the self-consumption needs to be increased or whether the storage system should also provide an emergency power supply.

The “Empowering” package involves IBC SOLAR also providing support with an extensive system design, circuit diagrams and parts lists as well as telephone support to help put the system into operation. The “Ensuring” premium package also includes on-site support with a handover report and an optional workshop for service and maintenance work.

IBC SOLAR has been active in the photovoltaic and battery storage sector for more than 35 years. The international partners will benefit from the company's years of experience in the storage segment with the new “Take-Care packages”.

### **About IBC SOLAR**

IBC SOLAR is a leading global provider of photovoltaic and energy storage solutions and services. The company offers complete systems and covers the entire product range from planning to the turnkey handover of photovoltaic systems. The product range comprises solar parks, self-consumption systems for

commercial enterprises and private households, off-grid photovoltaic systems and diesel hybrid solutions. As a project developer and general contractor, IBC SOLAR implements and markets major solar projects worldwide. The manufacturer-independent system house guarantees the highest quality for all projects and has currently implemented photovoltaic systems with an output of over 3 gigawatts worldwide. IBC SOLAR works with a close network of Premium Partners and supports them with their own software tools for planning and designing grid-connected systems including storage systems. IBC SOLAR offers customised packages for energy providers, municipal utilities and providers of photovoltaic solutions. The company ensure the best possible output of solar parks through technical management and monitoring.

IBC SOLAR was founded by Udo Möhrstedt in Bad Staffelstein in 1982 who has managed the company as the Chairman of the Executive Board to date. The system house is a pioneer of the energy turnaround in Germany and is especially committed to energy cooperatives with its own planned public solar parks. The company is represented internationally with numerous regional companies, sales offices and partner companies in more than 30 countries.

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