

Press release

IBC SOLAR at the Future Energy in Nairobi

Bad Staffelstein/Cape Town, September 3, 2019 – IBC SOLAR AG, a global leader in photovoltaic (PV) systems and energy storage, will once again attend this year's Future Energy, Nairobi's largest and longest running regional power conference and exhibition in East Africa. At this exhibition, the company from Bad Staffelstein will be presenting new as well as established services and products at the stand 712, German Pavilion, from September 17 to 18, 2019.

At this year's Future Energy Fair in Nairobi, IBC SOLAR is presenting its products and services focusing especially on PV systems with storage for backup and offgrid. Such PV systems help to develop the decentralized energy supply for the African continent or provide power where there has been none or only a generator before.

"Africa is an attractive solar market with rapid growth and high demand for self-consumption systems with energy storage solutions" says Daniel Haitzler, the Managing Director of the subsidiary in Cape Town. "Our business activities focus on commercial and residential systems up to 5 MW. We provide EPC companies and installers not only with solar products but solutions having our own design software PV Manager for instance", he refers.

Already in 2017, IBC SOLAR opened its doors in Cape Town providing the Sub-Saharan side of the continent with their solar products and systems. Since the end of last year, IBC SOLAR also carries Victron products in the portfolio in order to complement the company's position as the expert for storage and off-grid solutions. The flexible combination of IBC and GCL modules with our inverter portfolio, the handy IBC mounting and the BMZ storage solutions makes it possible to provide clients with bespoke PV systems for their applications.

Get Empowered by the Sun and visit IBC SOLAR at the Future Energy (Nairobi, September 17 to 18, 2019), East Africas leading energy conference and expo, in the German Pavilion, stand 712.

About IBC SOLAR

IBC SOLAR is a leading global provider of photovoltaic and energy storage solutions and services. The company offers complete systems and covers the entire product range from planning to the turnkey handover of photovoltaic systems. The product range comprises solar parks, self-consumption systems for commercial enterprises and private households, off-grid photovoltaic systems and diesel hybrid solutions. As a project developer and general contractor, IBC SOLAR implements and markets major solar projects worldwide. The manufacturer-independent system house guarantees the highest quality for all projects and has currently implemented photovoltaic systems with an output of 4,2 gigawatts worldwide. IBC SOLAR works with a close network of Premium Partners and supports them with their own software tools for planning and designing grid-connected systems including storage systems. IBC SOLAR offers customised packages for energy providers, municipal utilities and providers of photovoltaic solutions. The company ensure the best possible output of solar parks through technical management and monitoring.

IBC SOLAR was founded by Udo Möhrstedt in Bad Staffelstein in 1982 who has managed the company as the Chairman of the Executive Board to date. The system house is a pioneer of the energy turnaround in Germany and



is especially committed to energy cooperatives with its own planned public solar parks. The company is active internationally with numerous regional companies, sales offices and partner companies in more than 30 countries.

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