

IBC SOLAR collaborates with Solkompaniet

System house deepens business relationships in Sweden

Bad Staffelstein / Germany, March 17, 2020 – IBC SOLAR AG, a global leader in photovoltaic (PV) systems and energy storage has been an official partner of the Solkompaniet Group since February 2020. Solkompaniet is one of the oldest and most successful photovoltaic companies in Sweden. Through this new partnership, IBC SOLAR aims to deepen its business relationship with Solkompaniet in order to strengthen its presence on the Swedish solar market.

"In Solkompaniet we have found a reliable partner who can look back on a successful company history," says Antje Anzi, Director Solutions International of IBC SOLAR AG. "Sweden is becoming one of the fastest growing solar markets in the EU and we are pleased to move this successful development forward together."

"IBC SOLAR's strong focus on quality and the company's extensive international network are very valuable to us. We are delighted to have the system house as a partner by our side," adds Johan Öhnell, Chairman of the Board at Solkompaniet. "This development shows that the strong growth and potential of the Swedish solar market is also receiving international attention."

IBC SOLAR and Solkompaniet can look back on a successful collaboration that had its start with the Swedish photovoltaic company's foundation in 2010. In 2018, the relationship was expanded and as a result IBC SOLAR AB was founded, a subsidiary of the Solkompaniet group. Since then, the subsidiary has been a franchise partner of IBC SOLAR AG with a focus on distribution of photovoltaic components for residential and small commercial systems.

About IBC SOLAR

IBC SOLAR is a leading global provider of photovoltaic and energy storage solutions and services. The company offers complete systems and covers the entire product range from planning to the turnkey handover of photovoltaic systems. The product range comprises solar parks, self-consumption systems for commercial enterprises and private households, off-grid photovoltaic systems and diesel hybrid solutions. As a project developer and general contractor, IBC SOLAR implements and markets major solar projects worldwide. The manufacturer-independent system house guarantees the highest quality for all projects and has currently implemented photovoltaic systems with an output of 4,2 gigawatts worldwide. IBC SOLAR works with a close network of Premium Partners and supports them with their own software tools for planning and designing grid-connected systems including storage systems. IBC SOLAR offers customised packages for energy providers, municipal utilities and providers of photovoltaic solutions. The company ensure the best possible output of solar parks through technical management and monitoring.

IBC SOLAR was founded by Udo Möhrstedt in Bad Staffelstein in 1982 who has managed the company as the Chairman of the Executive Board to date. The system house is a pioneer of the energy turnaround in



Germany and is especially committed to energy cooperatives with its own planned public solar parks. The company is active internationally with numerous regional companies, sales offices and partner companies in more than 30 countries.

About Solkompaniet:

Solkompaniet is the market-leader in Sweden on larger solar cell installations for companies and municipalities, and sees the sun as a cornerstone of a future Swedish sustainable energy system. Solkompaniet has a consultancy that conducts investigations on building-integrated solar cells, mappings and solar parks. The consulting company also organise education, both for customers and people who planes to start to work in the solar business. The subsidiary IBC SOLAR conducts wholesale operations to local and regional installers. During 2019, the Solkompaniet group had sales of SEK 205 million (EUR 20 million).

Media contact IBC SOLAR

IBC SOLAR AG

Annika Bloem (Press Officer)

Am Hochgericht 10

DE-96231 Bad Staffelstein, Germany

Tel.: +49 9573 / 92 24 782

presse@ibc-solar.de