

IBC SOLAR SA: Installers and Project of the Year Awards

IBC SOLAR South Africa awards Premium Partners at their year-end functions for specific customers

Johannesburg / Cape Town, December 2020 – IBC SOLAR South Africa, subsidiary of IBC SOLAR AG, a global leader in photovoltaic (PV) systems and energy storage has awarded their Premium Partners 2020at a year-end function. The partners were honored amongst others with the awards "installers of the year" and "project of the year". It is the second year in a row that the South African subsidiary has honored its closest partners.

During an event held at two outside venues in Johannesburg and Cape Town, in-line with COVID regulations, Daniel Haitzler, Managing Director of IBC SOLAR South Africa awarded its best and loyal customers with Premium Partner Certificates for loyalty and great work. It is now the second year in a row, that IBC SOLAR SA has honoured its best and most loyal system partners for their excellent work within the photovoltaic industry in South Africa. "An IBC SOLAR Premium Partner is not only assessed by a certain level of sales volume but by the number of complete systems and the frequency of business interactions with us throughout the year. The success comes from partnership and that is what we are targeting with our clients to build a win-win relationship for all of us", Haitzler points out. "Our Premium Partners are exactly that".

In addition to the Premium Partner Certificates, the clients Daisy Energy in cooperation with Bespoke Energy won the Award "Project of the Year South Africa". In a joint effort, the two companies installed and commissioned a Microgrid with 60 KWp PV system managed by three Fronius Symo 20 inverters. The storage part consisted of a 259 kwh SolarMD battery bank connected to six Fronius Quattro 10 providing 60 kva of Peak Power from the storage solution. The project was installed with most DC components coming from IBC SOLAR and commissioned flawlessly in an extremely confined space. In addition it presents an outlook for the future how to power Africa in a sustainable and self-sufficient manner.

The "Installer of the Year Awards" went to Ultimate Solar for Gauteng and Windstrom for the Western Cape. Both customers have come a long way with IBC SOLAR and are both highly skilled and an expert in their field. They have installed and commissioned the whole portfolio by using the whole range of IBC SOLAR's product portfolio.

Furthermore, the long standing clients Solsquare in Namibia and Synergy contracted in Zambia were awarded with the "Installer of the Year Awards" to customers in the export markets.

Even during the very challenging year of 2020, IBC SOLAR South Africa managed to grow their track record and further strengthen their market position in the Sub-Saharan region.



About IBC SOLAR

IBC SOLAR is a leading global provider of photovoltaic and energy storage solutions and services. The company offers complete systems and covers the entire product range from planning to the turnkey handover of photovoltaic systems. The product range comprises solar parks, self-consumption systems for commercial enterprises and private households, off-grid photovoltaic systems and diesel hybrid solutions. As a project developer and general contractor, IBC SOLAR implements and markets major solar projects worldwide. The manufacturer-independent system house guarantees the highest quality for all projects and has currently implemented photovoltaic systems with an output of 4,2 gigawatts worldwide. IBC SOLAR works with a close network of Premium Partners and supports them with their own software tools for planning and designing grid-connected systems including storage systems. IBC SOLAR offers customised packages for energy providers, municipal utilities and providers of photovoltaic solutions. The company ensure the best possible output of solar parks through technical management and monitoring.

IBC SOLAR was founded by Udo Möhrstedt in Bad Staffelstein in 1982 who has managed the company as the Chairman of the Executive Board to date. The system house is a pioneer of the energy turnaround in Germany and is especially committed to energy cooperatives with its own planned public solar parks. The company is active internationally with numerous regional companies, sales offices and partner companies in more than 30 countries.

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